

SHASHIJIT INFRAPROJECTS LIMITED

Construction Engineers
ISO 9001:2015 Certified



29th November, 2024

To,
The Department of Corporate Services,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Scrip Code : 540147
Security ID : SHASHIJIT

Sub : Presentation about the Company
Ref : Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations,
2015

Dear Sir/Madam,

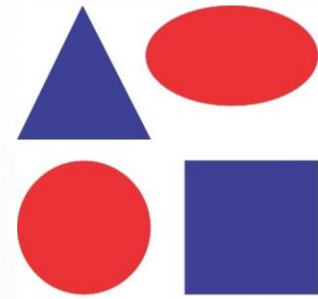
In terms of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we hereby submitting presentation including brief overview about the Company.

Kindly take the same on record.

Thanking you,
For SHASHIJIT INFRAPROJECTS LIMITED

(Manthan D. Shah)
Company Secretary and Compliance Officer
ACS 42509

Encl. as above



SHASHIJIT INFRAPROJECTS LIMITED

PERFORMANCE REVIEW

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COMPANY OVERVIEW

Shashijit Infraprojects Limited

professionally managed Construction & Engineering Company having a base in Vapi, Gujarat with having Promoters' experience in construction field of more than 37 years with completion of Industrial, Commercial and Residential projects of many reputed Corporate and Individual Clients in various parts of India.

Our company is into Civil Project Management as well as Constructs, Designs, Procures, Builds and Develops Industrial, Commercial, Residential, Public Utility Building & Infrastructure Development Projects.

We serve a vast range of clients – Heavy & Light Engineering Industry, Textile, Chemical, Health-care & Pharma, Paper & Packaging, Metal, Hospitality, and Educational Institutions & Residential Premises.

Operating across Gujarat and UT of DNH & DD, with a strong reputation for quality and timely delivery.

KEY HIGHLIGHTS

Current Order Book:

Approx ₹30-31 Crore worth of projects in hand.
(expected to be executed in next 12 months)

Growth Plan:

- Exploring opportunities in new geographies.
- Targeting an expanded client base to drive growth.
- Strengthening capabilities to execute larger projects efficiently.

Strategic Priorities:

- Enhancing operational efficiencies.
- Focusing on client-centric project execution.
- Building partnerships for long-term growth.

FINANCIAL OVERVIEW – Q2 FY2024-25

Revenue and Profit/Loss Trends:

- Revenue (Q2 FY24-25): ₹479.79 Lakhs
- Net Loss (Q2 FY24-25): ₹51.93 Lakhs

Reason for Negative Results:

- **Impact of Heavy Rainfall:** The heavy monsoon season adversely impacted operations in regions where projects were being executed. Resulted in delays in the billing cycle and subsequent recognition of revenue. The situation is being actively addressed, and billing cycles are expected to normalize in coming quarters onwards.

GROWTH STRATEGY

Exploring New Geographies:

- Targeting emerging markets with robust growth potential.
- Leveraging operational expertise to establish a strong foothold in other parts of Gujarat and Maharashtra.

New Client Acquisition:

- Engaging with government and private sector clients.
- Expanding network through strategic partnerships.

Technological Upgradation:

- Integrating modern technologies to improve project efficiency.
- Focus on sustainable and environment-friendly construction practices.

OPERATIONAL RESILIENCE

Weather-Related Contingency Plans:

- Implementing better planning and mitigation strategies for weather-related risks.
- Strengthened supply chain partnerships to ensure minimal disruptions.

Labor Force Management:

- Retention of skilled workforce during disruptions.
- Training programs to enhance adaptability during unforeseen challenges.

OUTLOOK

Revenue Growth:

- Anticipated recovery and steady growth in Q3 and Q4 due to normalization of operations.
- Strong pipeline of prospective projects in existing and new geographies.

Profitability:

- Focused cost optimization and strategic execution to improve margins.
- Focused on timely repayment of financial obligations

Stakeholder Value:

- Commitment to delivering quality projects and generating sustainable returns for stakeholders.

CONTACT INFORMATION

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